

SNATIKATM

Boosting Careers of Professionals



PROFESSIONAL CERTIFICATE IN GOLF CLUB MANAGEMENT

3 MONTHS | ONLINE

www.snatika.com



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WHAT is SNATIKA?

Back in 2020, we saw many hard-working senior professionals stuck in the same position without any prospect for growth. The simple but overlooked reason for this glass ceiling was the lack of reputed academic qualifications on their CV. This lack haunted their career prospects during the pandemic and the subsequent economic disruption. It might be even more so in the future.

The situation was unfair because, due to their commitments and age, senior professionals were deprived of opportunities to pursue any reputed qualifications without hurting their career prospects, financial stability, or family commitments. The idea of enrolling for a Diploma/Certificate, moving away from their hometown, and quitting their jobs was impractical and scary.

Being in the education industry for years, we wanted to help them out of this rough spot. Above all, we wanted to create a online platform where they could pursue their Diplomas or Certificates without quitting their jobs, moving away from their families, or getting into debt without a source of income.

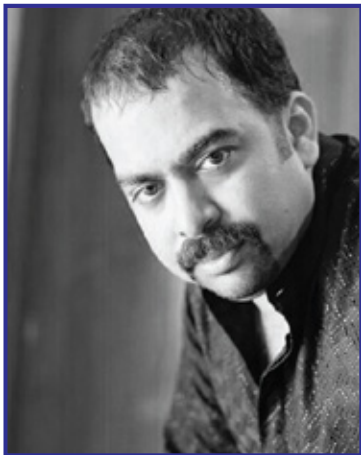
This is how SNATIKA was created in Mumbai, India. Our founders and the team had decades of experience in the education industry, which gave us a head start. We knew our adult learners needed nothing less than a reputed and globally recognised diploma to make it to the top. We partnered with reputed international education institutions to provide our learners with academic qualifications. SNATIKA has also been ISO certified for its Admission Process and Academic Delivery Process. We continue to provide one of the largest bouquet of programs exclusively for senior professionals across different domains.

Our mission is to serve senior working professionals with a fair opportunity to pursue career-enhancing professional programs on our state-of-the-art Learning Management System.

SNATIKA™
Boosting Careers of Professionals

Meet the TEAM

Get to know the team working behind the scenes to provide you with the highest-quality online education.



Sunil Janardhan
Founder Director

Sunil is a seasoned professional with 28 + years of rich experience in conceptualising and driving high-end strategic business models across diverse global economic hot-spots. Sunil has the privilege of travelling & doing business pan India & across 33 countries worldwide.

He has extensive hands-on experience and knowledge of Africa, Middle East, Asia & CIS markets. He has successfully managed different cultures, team members & partners across demographics/industries. He comes with expertise in International Business, Consulting, Sales & Marketing, Profit Centre Operations, Business Development, Key Account Management, Product Launches and Distributor/Channel Management.

He has also been part of various strategic tie ups & JV's. Sunil specialises in finding new markets for sales growth. He has worked across large, medium & start-up organisations. He has associated with organisations like Aptech Ltd, ITI EdVest, Kuoni Travels, Kohinor Technical Institute & Trade Wings.

Sunil has done his Post Graduation in International Business. He is based out of India.



Premjit Biswas
Founding Member
(Director of Education)

Premjit is a senior professional with over two and a half decades of experience in the Education and Training domain. He brings in his immense experience of handling large operations across different geographies. Premjit also has considerable knowledge of entrepreneurship, innovation and skills development. He has experience in

developing and managing partners and business operations in multiple countries.

He has also managed global projects. He firmly believes that the success or failure of a program lies in the impact it has had on the lives of the beneficiaries. Hence, programs should be designed keeping this as a focal point. That way the beneficiaries not only help themselves but help others and in turn continually increase the impact radius.

In his 20 years of corporate life, Premjit has been associated with large organisations like Aptech, Autodesk and Wadhvani Foundation. He was the founding member of a non-profit organisation - Tikсна Mission Trust. At Tikсна he worked relentlessly at the grassroots level, building a diverse environment to work & thrive in and enabling entrepreneurs.

Premjit is based out of India and has done his majors in Hospitality Management.



Professor Raj Gill
Advisory Member

An influential, entrepreneurial COO and Pro-Vice-Chancellor, Professor Raj Gill has over 40

years' experience in Higher Education and has held senior posts in Higher Education in the UK and internationally. His experience of Transnational Education (TNE) includes international marketing and Higher Education development in Asia, Africa and the Middle East.

Professor Gill has published widely in learned journals and publications and has chaired numerous sessions and presented at international conferences and symposia.

Professor Gill is based out of the UK and has a degree in Manufacturing Engineering and a PhD in Computer Simulation for Manufacturing Processes.



Roger Chetty
Advisory Member

Roger is an entrepreneur and corporate strategist with more than 20 years' senior management experience across several industries including Motor, Construction, Manufacturing, Education and Management

Consulting. His career began in market research and customer services with Blue-chip brands such as BMW, DaimlerChrysler, Audi, Standard Bank, and the South African Chamber of Business.

He has served on various boards during his illustrious career and has also co-authored several university policies and procedure documents. Roger is known for forging relationships with governments, educational institutions, and corporations all across Africa and the Middle East. He has been associated with organisations like Sika South Africa, University of KwaZulu-Natal – South Africa and NCC Education - UK.

Roger currently lives in Cape Town, South Africa and has an MBA degree from the Management College of Southern Africa.



Thierry Cabou
Advisory Member

Thierry Cabou is an expert in finance and economics. He focuses on investment and business development activities across Europe, Africa and India. He is also a Founding Member, Lifetime member and Representative for Africa for the Africa India Economic Foundation

(AIEF). He is an advisor to the Bank of Asia and Asia Pacific Development Bank. He is a Knight of the Sovereign Order of St John of Jerusalem of Rhodes and Malta.

Thierry provides advisory and management services to government and large institutions. With Merrill Lynch, his group has arranged for several African governments' investment facilities up to 600 million US dollars after receiving mandates from these governments. He has secured with his partners a 400 million Euros plan for the oil and refinery sector in Senegal.

Mr Thierry Cabou is educated in Paris, France, where he got degrees in International Business Law from Pantheon Sorbonne University.

COUNT ON OUR QUALIFICATIONS

ISO
9001:2015
Certified

Learners are guided by SNATIKA at each level to choose the right program, and the final decision to provide admission rests with SNATIKA. SNATIKA's admission process ensures that only those learners who are apt for the program get admitted to our programs. Learners are provided with the right resource material, academic support, and timely assistance for them to successfully complete their program. We are able to provide this across genders, races, time zones, and geographies because of a strong academic delivery process, which is aptly supported by our PhD/ Doctorate facilitators. SNATIKA's academic delivery process ensures this is done flawlessly.

SNATIKA is certified for ISO 9001:2015 for "Admission Process & Academic Delivery Process."



Universidad Católica San Antonio de Murcia (UCAM) is a fully accredited European University founded in the year 1996. The university is strategically located in Murcia, Spain, with a Campus of more than 16,000 students and around 1,000 professors. The World University Ranking especially highlights the internationalisation capacity of UCAM. The university has a diverse academic offer, constantly adapting and consistent with the real needs of society. MBA degree is awarded by UCAM under the provision of university private degrees - Título Propio.

SNATIKA learners are awarded MBA degrees from UCAM.

othm
qualifications

OTHM, UK, is an awarding body which is approved and regulated by Ofqual - Office of the Qualification and Examinations Regulations, UK (a UK government department). Ofqual is responsible for maintaining standards and confidence in international qualifications. Ofqual also regulates the National Curriculum Assessments in England. OTHM aims to support professions and industry by providing excellent qualifications that contribute for a highly qualified and experienced workforce.

SNATIKA is an accredited/ approved training partner of OTHM.

LONDON
GRADUATE SCHOOL

London Graduate School, UK offers excellent university programmes designed for students to gain knowledge and skills for a fast-changing and complex world. LGS promotes learning and sharing of knowledge by offering a blend of teaching and learning methods that combine personal and professional development with world-class academic knowledge. We have partnered with LGS to provide UK university degrees.

SNATIKA learners are awarded MA, MSc, or MBA degrees from a UK University through LGS.

THE UNIVERSITY OF
BUCKINGHAM

Buckingham University is the oldest of Britain's independent universities and the only one in the UK with a Royal Charter. The university is ranked in the Top 10 by The Complete University Guide 2023 for Student Satisfaction and by The Times and The Sunday Times Good University Guide 2022 for Teaching Quality. It has also been awarded the QAA Quality Mark for meeting or exceeding UK expectations for quality and standards.

This partnership with the university is through LGS.

QUALIFI
APPROVED CENTRE

QUALIFI, UK is recognised as an Awarding Organisation (AO) by Ofqual-Office of the Qualification and Examinations Regulations in the UK. QUALIFI must assure the regulators to continue the General Conditions of Recognition in England and that of the approved centres must meet the same exacting standards. And these qualifications combine UK standards with relevant international content, so learners can achieve their full potential in today's global economy.

SNATIKA is an accredited/ approved training partner of QUALIFI.

IDM
Creating Opportunities
Nurturing Achievers

IDM has over four decades of experience in the higher education sector. Having closely worked with the industry and brought global education to local students, IDM has pioneered the way forward in getting international recognition for talented students. The organisation aims at exceeding the Quality & Standard expectation and has been awarded the ISO 9001:2015 certification.

SNATIKA learners are awarded a BSc (Hons), BA (Hons), MA, MSc, or MBA degree from the University of Gloucestershire through IDM.

UNIVERSITY OF
GLOUCESTERSHIRE

The University of Gloucestershire, a UK state university, is the degree awarding institution. It is located in the edge of the stunning Cotswolds and has three campuses which are based in Cheltenham and Gloucester. The University is a diverse, vibrant community of 12,000 students and 1,500 staff. The University has scored 90/100 and are placed in the top tier of the new SOS-UK net zero ranking. Ranked 6th globally in the Postgraduate Research Experience Survey, 2019.

This partnership with the university is through IDM.

SNATIKA PROFESSIONAL CERTIFICATE IN GOLF CLUB MANAGEMENT

The Certificate in Golf Club Management Program provides learners with an opportunity to study and be assessed in practical as well as theoretical aspects of the Golf industry. It develops the learner's skills and knowledge in the role of a Golf Club Manager. In particular, the program aims to develop competency in Managing Golf Operations, Leading and Managing People, Finance, Legislation, Change, Innovation and Growth, Marketing, and developing Social Responsibility all within the context of managing a golf club. The program includes golf operations, golf course design, turf management, bar and restaurant operations, retail management, tournament operations, event planning, and many others.

Who is it meant for?

SNATIKA is a dedicated platform for senior professionals who have work experience. Hence, SNATIKA's Professional Certificate in Golf Club Management is suitable for

- Golf Coaches
- Golf Media Associates
- Sports Club Managers

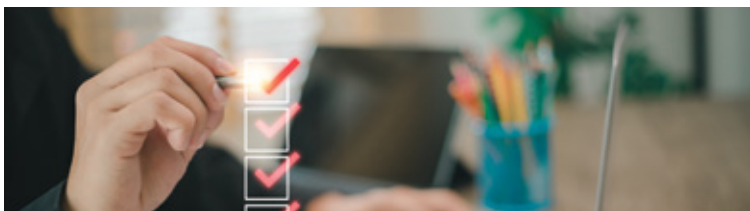


Eligibility

Since our Professional Certificate are highly specialised for advanced learners, we believe you can only take full advantage of this education if you have relevant work experience.

Therefore, the eligibility criteria for SNATIKA's Professional Certificate is:

- ▶ Minimum 2 Years of Work Experience in Golf Club Management or relevant field.



MODULES

UNITS COVERED

- Leading, Managing and Understanding the Personal and Enterprising Behaviours and Skills of People in a Golf Club
- Developing and Managing a Socially Responsible Golf Club
- Managing Change, Innovation and Growth in a Golf Club
- Managing the Finances and Keeping up to date with legislation of a Golf Club
- Marketing of a Golf club
- Managing the Operations of a Golf Club

OVERVIEW

SNATIKA's Professional Certificate in Golf Club Management is delivered by SNATIKA through our own LMS. Our Subject Matter Experts have designed the pedagogy that will meet the demands and fulfil the needs of a busy working professional. Our PhD-level Masters Guides will help you through the program.

UNIT SPECIFICATIONS

Unit -1: LEADING, MANAGING AND UNDERSTANDING THE PERSONAL AND ENTERPRISING BEHAVIOURS AND SKILLS OF PEOPLE IN A GOLF CLUB

Unit Aims

The unit aims to provide the knowledge about the leading, managing and understanding the business and people involved in it. It also explains how the people and business are managed.

LEARNING OUTCOMES

- ▶ Understand the importance of leading and managing people in running a business
- ▶ Understand the work and development needs of people in a business
- ▶ Be able to plan the use of people in a business and to set performance targets for people in a business
- ▶ Be able to monitor performance of people against targets in a business and represent how to deal with poor performance of people in a business
- ▶ Maintain the awareness of the legal requirements on grievance, redundancy and dismissal procedures
- ▶ Understand enterprising skills and their contribution to performance of a business including the behaviours
- ▶ Understand ways of balancing business and private life priorities



Unit -2: DEVELOPING AND MANAGING A SOCIALLY RESPONSIBLE GOLF CLUB

Unit Aims

The unit aims to understand the socially responsible business including its behaviour and sustainability. It also develops the socially responsible strategy for the business and impact of its behaviour.



LEARNING OUTCOMES

- ▶ Understand the principles of socially responsible business
- ▶ Understand the relationship between socially responsible behaviour and sustainability of a business
- ▶ Be able to develop a socially responsible strategy for a business
- ▶ Be able to review the impact of socially responsible behaviour in a business

Unit -3: MANAGING CHANGE, INNOVATION AND GROWTH IN A GOLF CLUB

Unit Aims

The unit aims to explore the issues related to change in business and represent the proposals in order to make and manage change in the business. It also explains about the innovation in business.

LEARNING OUTCOMES

- ▶ Understand the issues relating to change in a business
- ▶ Be able to present proposals to enable change in a business and prepare for managing change in a business
- ▶ Understand what is meant by innovation and how is it supported in a business
- ▶ Be able to review innovative activity in a business



Unit -4: MANAGING THE FINANCES AND KEEPING UP TO DATE WITH LEGISLATION OF A GOLF CLUB

Unit Aims

The unit aims to explore all the options to finance the business including the banking facilities. It also reviews the inflow and outflow of the finances in the business. It represents the plans and conditions in legislation and regulation in running the business.



LEARNING OUTCOMES

- ▶ Understand the options to finance the development of a business and also list the types of banking facilities available for a business
- ▶ Be able to review the effectiveness of systems for managing finances in a business
- ▶ Be able to monitor income and expenditure against the objectives of a business including the profit and loss for a business
- ▶ Be able to review current legal and regulatory requirements which impact on running a business
- ▶ Be able to develop plans to work through implications of legislation and regulation on running a business
- ▶ Be able to set terms and conditions in business agreements and contracts that meet legal requirements

Unit -5: MARKETING OF A GOLF CLUB

Unit Aims

The unit aims to understand about the marketing options of a golf club. It explores the research market in identifying the business customers. It represents the plan for marketing the services and business products.

LEARNING OUTCOMES

- ▶ Understand the impact of the business environment when developing a marketing strategy for a business
- ▶ Be able to research a market to identify the customers for the business
- ▶ Be able to analyse markets and customer needs and align the customer needs to business targets
- ▶ Be able to produce a plan for marketing the services and products of a business



Unit -6: MANAGING THE OPERATIONS OF A GOLF CLUB

Unit Aims

The unit develops the understanding about managing the operations of the golf club. It explains how the golf course is maintained and its impact on the business.

LEARNING OUTCOMES

- ▶ Understand the role of bodies and external stakeholders in managing a golf club business and how the internal stakeholders of a golf club impact on operations
- ▶ Understand the role of PGA professionals in providing services to support the strategic objectives of a golf club
- ▶ Understand the need for a golf course policy document which supports the strategy of a golf club
- ▶ Understand the role of golf course maintenance and its impact on the business
- ▶ Understand the operational issues connected with the management of the estate on which golf is played



WHY CHOOSE SNATIKA?

SNATIKA's Professional Certificate offers the best value for the investment that a learner makes in her/his education. The programs offered by us are at par with global standards. The delivery happens through a state-of-the-art yet easy to navigate Learning Management System. Upon successful completion of the professional program; SNATIKA offers:

- Level 5 Professional Certificate from SNATIKA

Accreditation ensures that quality and regulatory standards are met.

SNATIKA ensures that all our programs are of Highest Standards. We are very particular that quality and regulatory standards are met.

Learners are guided by SNATIKA at each level for them to choose the right program and the final decision to provide admission rests with SNATIKA. SNATIKA's admission process ensures that only those learners who are apt for the program get admitted to our programs. Learners are provided with the right Professional program. We are able to provide this across genders, races, time zones & geographies because of a strong academic delivery process which is aptly supported by our PhD/Doctorate facilitators. SNATIKA's academic delivery process ensures this is done flawlessly. SNATIKA is certified for ISO 9001: 2015 for "Admission Process & Academic Delivery Process".



ISO
9001: 2015
Certified

What You Will Earn

You will receive the following certificate after the successful completion of the program:



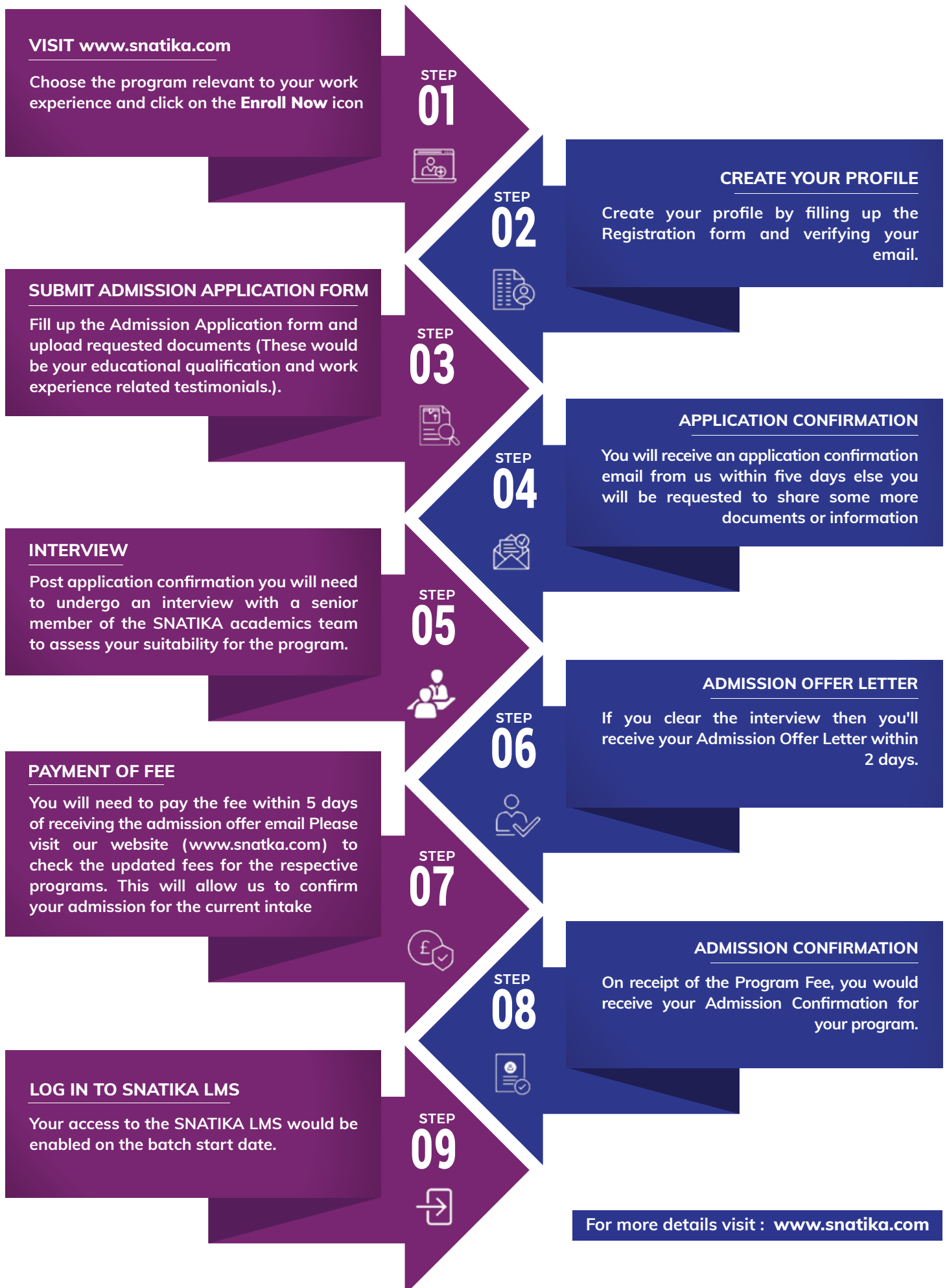
Professional Program Certificate
SNATIKA

Disclaimer: The above image is for reference purposes only.

Admission Process

SNATIKA has limited seats for each program. Therefore we follow a first-come, first-served process of admission and applications are evaluated as soon as they are received. The earlier you apply, the better your chances are for securing your admission to our Professional Certificate given that all the documents and requirements are satisfied.

The step-by-step admission process is outlined below.



INFORMATION



State of the art LMS

The program delivery happens through the robust and user friendly SNATIKA LMS (Learning Management System). It is accessible 24x7 from anywhere in the world.

The SNATIKA pedagogy

Our Professional Certificate programs have been designed by SNATIKA's Subject Matter Experts who have decades of experience in the education industry. The pedagogy is smartly designed to fit the program content into the busy schedules of senior working professionals. You will need just 2 - 3 hours of daily input to succeed in the program.

The immersive nature of the syllabus, coupled with the learner's experience, makes the program easier to comprehend and complete in just 3 months. The assignment based assessment makes the learner grasp the concepts from the roots and enhances the research, critical thinking, and writing skills thereby.



PhD Level Guides

SNATIKA learners will be supported by our PhD level Guides upon the batch start date. SNATIKA's PhD level SMEs will help you with all the challenges you face academically throughout the program.

Session Dates

Aspiring candidates may join in any one of our yearly sessions.

You can check the website (www.snatika.com) for current information for the closing date of admissions and the batch start date.



Selection Process

Selection is based on the details provided during the application process. Admission is granted on a first-come-first-served basis

INFORMATION

Program Format- Online

The entire duration of the Professional program is delivered through state-of-the-art SNATIKA Learning Management System.



Duration of the Program

The duration of the program is 3 months.

This duration only changes in case you fail to meet the requirements of the assignment and the deadline passes.

The time commitment required for SNATIKA's Professional diploma is minimal since the programs are formulated for working professionals. You merely need to commit 8-10 hours a week to your studies.

Program Fees

Please visit our website (www.snatika.com) to check the updated fees for the respective programs.

All learners are required to deposit the fee in full within 5 days of receiving the admission offer letter email.

To ease the financial burden on your shoulders, we offer an Instalment option for depositing the program fee.



SNATIKA™
Boosting Careers of Professionals

For further details

web: www.snatika.com | email: info@snatika.com

